

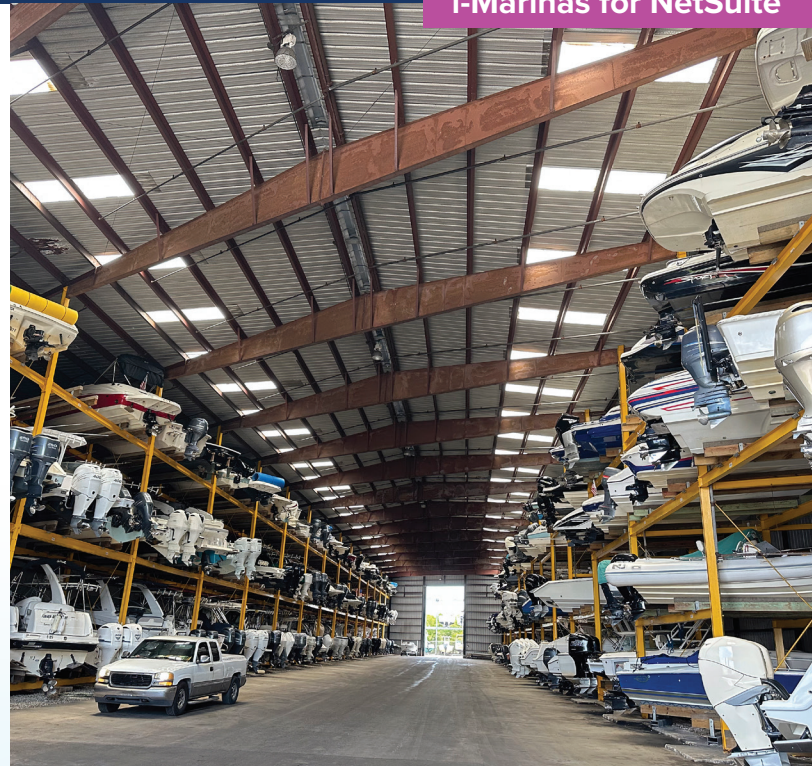
# Dry Land and Enclosed Storage Management for NetSuite

## Seamlessly Enhancing Marina Operations and Financial Control within NetSuite

Step into the future of maritime management with Harbour Mastery's i-Marinas ERP Management solution, a robust native application seamlessly built inside Oracle NetSuite. This application streamlines marina operations through digital automation, allowing you to complete tasks more efficiently, improve effectiveness, and enhance financial control.

**Dry Land and Enclosed Storage Management for NetSuite** offers marina and shipyard operators a robust, cloud-based management solution that supports around-the-clock operations with a customer-friendly online interface while ensuring operational efficiency and superior data security. By leveraging real-time data and scalable technology, marinas can optimize space utilization, automate financial transactions, and improve overall service delivery, paving the way for growth and enhanced customer satisfaction.

## Automates Interdependence and Interoperability Processes for Finance and Operations



### Benefits

- 1. Optimize Resource Utilization:** Enhance space and service use with satellite views and real-time availability for optimal allocation and revenue.
- 2. Automate Financial Operations:** Streamline billing, payment processing, and reporting to reduce overhead and focus on profitability.
- 3. Enhance Customer Experience:** Offer an intuitive online interface for managing storage spaces and services, improving satisfaction.
- 4. Ensure Data Security:** Maintain high security with controlled access and robust data management to protect sensitive data.
- 5. Increase Scalability:** Adapt to business growth with a scalable system.
- 6. Deliver Insights:** Generate detailed reports for decision-making.
- 7. Access Expert Support:** Receive support from skilled professionals.

“For a diverse port serving both a coastal fishing fleet and recreational crafts, Harbour Mastery and NetSuite delivered a seamless, integrated solution for real-time data collection, process automation, analysis, and reporting.”

*Hans Gundersen*  
**Chief Financial & Administrative Officer**  
*Oregon International Port of Coos Bay*

## Built Natively inside NetSuite

Dry Land and Enclosed Storage Management for NetSuite is 100% natively integrated within NetSuite, so all activity is handled in real-time and with complete 360° visibility. Using this application feels like “you have never left NetSuite”—it is a seamless experience.

## Enhanced Features

### 1. Customer Online Interface:

- View, request, and manage storage spaces through an online portal, which enhances the experience and reduces the admin workload.
- View and select open and enclosed storage options, including climate-controlled spaces, with specs, availability, and pricing.
- Initiate booking and manage account details for periodic and one-time charges.
- Book on-site assistance for moving items in and out of storage.

### 2. Automated Financial Management:

- Automates billing, payment processing, and financial reporting for accuracy and time-saving.
- Features customer profitability analysis and standardized reporting.

### 3. Operational Data Integration:

- Integrates multiple operational modules for phased implementation aligned with business growth.
- Supports comprehensive data entry and management for operational and capital expenses.

### 4. Security and Access Control:

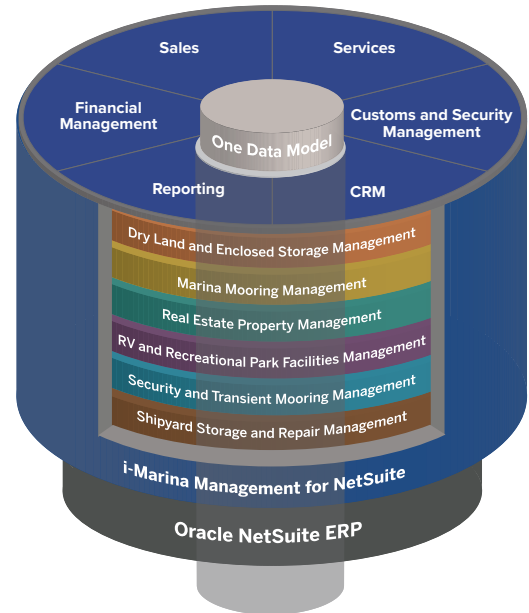
- Maintains strict security protocols for data and physical access, ensuring data integrity.
- Implements controlled access measures and security routines.

### 5. Scalable Application Framework:

- Scales operations with a system designed to grow your business.
- Adapts to handle increasing operational and financial data without performance issues.

### 6. Advanced Reporting Capabilities:

- Uses a robust report writer for standard and custom reporting needs.
- Facilitates analyses, including space fee modeling, revenue optimization, and financial planning.



Edit   View	Name	SubType	Description	Primary Sale Unit	Minimum Quantity
	Customer Loyalty		Customer loyalty 5% discount		
	Shipyard	For Sale			
	Shipyard : Boat and Trailer	For Sale	Boats on trailers monthly	Month	1
	Shipyard : Boat Trailers	For Sale	Trailers monthly	Month	1
	Shipyard : Boat Wash	For Sale	Boat wash units	Hour	1
	Shipyard : Dredge - Sponsons Storage	For Sale	Dredge Sponsons	Square Foot	1
	Shipyard : Dustless Sanders	For Sale	Dustless sanders by day or week	Each	1
	Shipyard : Fishing Gear Items	For Sale	Crab pots & fishing gear items	Month	1
	Shipyard : Fishing Gear - SF	For Sale	Crab pots & fishing gear	Square Foot	1
	Shipyard : Fork Lift Service	For Sale	Fork lift hourly	Hour	1
	Shipyard : Moorage Annual Grandfathered - SY	For Sale	Moorage Annual	Month	12
	Shipyard : Moorage Annual - SY	For Sale	Moorage Annual	Month	12
	Shipyard : Moorage Monthly All Sizes - SY	For Sale	Monthly Moorage All Sizes	Month	
	Shipyard : Moorage Semi-Annual < 30 ft UR - SY	For Sale	Lessee moorage rate 30 ft and under	Month	6
	Shipyard : Plastic	For Sale	Plastic Sheets for Shipyard Work Areas	Unit	

## Customers

